

2025 Food Service RFP

Addenda #1 re: Questions/Answers

1	Given the holidays can King's please consider an extension of two weeks for both the question deadline and the date to submit
	No
2	Is it possible to have the Cover letter and resumes not included in the page count?
	Yes
3	Are we able to add the following information to the appendix without it being included in the page count (Menus, Confidential and Privacy policies and support documents only for information provided in the proposal)
	Yes
4	Please provide Mandatory Meal Plan 2025/26- breakdown of overhead, Tax Exempt Meal Plan and Flex dollars
	See https://kingsuniversitycollege.campusdish.com/ for meal plan costs, flex dollars. No overhead is charged and \$5000 of the meal plan is tax exempt.
5	What is the Mandatory Meal Plan pricing for 2026/2027 school year?
	Still being finalized roughly about 5% higher than current shown here https://kingsuniversitycollege.campusdish.com/
6	Mandatory Meal Plan -Breakdown of student participation
	289
7	Who are the off-campus partners that they spend with? Is that flex dollars used for this?
	Yes, flex dollars are accepted by the following off-campus partners: Pizza Pizza, Mucho Burritos and Uncle Sing Dim Sum
8	How much of the Mandatory Meal Plan is spent with Subway and Sushi?
	This is considered proprietary information
9	What provider do you use for Mandatory Meal Plan integration?
	Volante
10	Who is responsible for POS?
	The incumbent
11	Is there a CBA in place?
	Yes
12	Please provide Bill 7 information
	See Addenda #2
13	Who currently manages the contracts with external brands (ie: Subway, Sushi)?
	The incumbent
14	When do the contracts for the current/existing external brands/concepts expire?
	They require 60 days' notice
15	Please provide the breakdown of where the Mandatory Meal Plan can be used
	The Mandatory Meal Plan is used at retail locations throughout campus, as well as selected off campus partners: Pizza Pizza, Mucho Burritos and Uncle Sing Dim Sum.
16	Where are students able to spend their flex dollars off-campus? (what retailers accept the meal plan?)
	Flex dollars are accepted by the following off-campus partners: Pizza Pizza, Mucho Burritos and Uncle Sing Dim Sum

17	<p>A portion of a students' year-end balance typically rolls over to the next academic year, with specific percentages (e.g., 50% on-campus) and refund policies for off-campus spending.</p> <p>a) What is your roll-over policy (parameters)?</p> <p>b) What is your average roll over?</p>
	<p>a) Any student on a Mandatory Meal Plan</p> <p>b) The rollover varies from year to year with no pattern or ability to estimate. Majority of students have \$0 to roll over however some students may have up to \$50 or more of roll over dollars</p>
18	Who provides services for your current vending?
	A 3 rd party agreement exists between our current food service provider and the vending vendor.
19	<p>Is there a contract in place for vending?</p> <p>a) If so, when does the contract end?</p> <p>b) If so, is there any language around exclusivity?</p>
	<p>Yes, there is a 3rd Partner Agreement</p> <p>a) Requires 60 days' notice</p> <p>b) Considered proprietary information</p>
20	Can you provide CAD drawings (.dwg files) for the different dining spaces
	Unfortunately, the diagrams and drawings provided in the RFP are the best we have.