



Alumni Profile

Chris Rocca

BA '14 Economics

Current Career

Organization: Royal Bank of Canada

Title: Branch Manager

Career Overview

Currently, I am responsible for running a branch for the largest bank in Canada. I have a responsibility to provide the best possible advice to our clients and maintain a very high level of service. At the same time, I am responsible for developing my team members and helping them achieve their personal goals in their own careers.

How has King's helped prepare you for your current work?

I owe a lot of my business success to King's, as it prepared me for the work force in that our learning was very relevant and directed. I still use many concepts today from projects that I did in my time at King's. I learned time management, accountability, and work ethic. All that coupled with relevant learning allowed me to be marketable post-graduation.

What advice would you give to a student interested in your field?

A university degree does not mean that you get to start at the top. Everyone should apply to companies where the core values of the company are aligned with your own personal values, and start where ever you need to get your foot in the door. Most great companies will recognize top talent and promote very quickly if you have the skills, capabilities and work ethic to be successful.

What do you wish you knew before starting your career?

That the company you work for is way more important than the job title you start with. So many people want to have the best job title out of school.

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