



“ It’s about how
can you differentiate
yourself. ”

Alumni Profile

Marc Nother

BA '17 Sociology and Disability Studies

Current Career

Organization: Bausch & Lomb

Title: Pharmaceutical Sales

Career Overview

I graduated from King’s in 2017 with a double major in Sociology and Disability Studies. I have since worked in sales in the food and beverage industry, as well as in consumer goods with my family’s business, Nothers Signs and Recognition. I now work in pharmaceutical sales with Bausch & Lomb, which specializes in post-operative eye care.

How did King’s prepare you for your current role?

I am in pharmaceutical sales, specializing in post-operative eye care: cataracts, retinal detachments. I use my Disability Studies degree to understand the terminologies and to be sensitive to the environment. I advise doctors on different techniques they can use, sometimes while they are in the operating room. I also work with optometrists, advising them on different medications they can use.

What advice would you give to a student looking to enter your field?

The more you get out there, participate in events and meet as many people as you can, the more likely you’ll meet the person who will help you find your job. Determine what differentiates you from other candidates. Everyone is going to have a university degree, is going to be qualified, and is going to be a great applicant. They’re all going to be saying the same thing. It’s about how can you differentiate yourself.